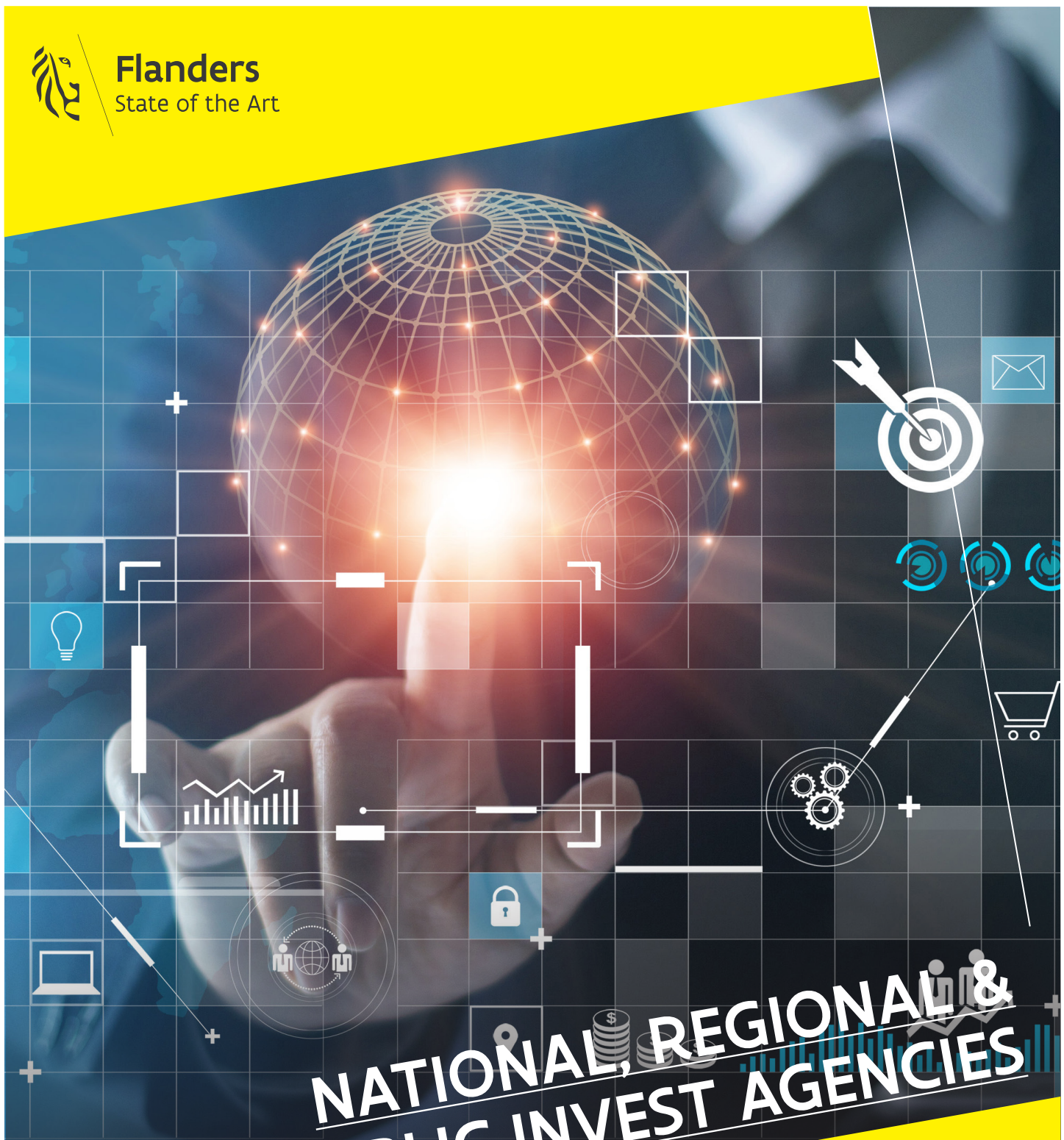




Flanders
State of the Art



NATIONAL, REGIONAL & LOCAL PUBLIC INVEST AGENCIES

IN SPAIN

FLANDERS INVESTMENT & TRADE MARKET SURVEY

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NATIONAL, REGIONAL & LOCAL PUBLIC INVEST AGENCIES IN SPAIN

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agencies, just like FIT, facilitate investment projects in Spain and give support to Flemish companies with free advice on setting up business in Spain, networking with local companies and sharing market information.

To bring Flemish companies in contact with these agencies, the office of Flanders Investment & Trade has edited this document. Below you find the who is who for any Flemish companies wanting to set-up a business in Spain.

In recent years, Belgian companies that established in Spain created more than 13,000 jobs and by 2021 more than 73% are expected to maintain or even increase their investment. In 2019 Belgium companies invested 10 billion euros in Spain mainly in the sectors pharmaceuticals and machinery

According to the ICEX (Trade and Investment) agency, the most attractive aspects offered by Spain are the transport and telecommunications infrastructure, the cost of human capital and the quality of life. Almost 2.5 million Belgians visit Spain every year.

The main opportunities for Belgian companies wishing to set up in Spain revolve around the Economic Recovery Plan approved by the government, especially in the sectors of digitalisation, industrialisation and ecological transition. On the other hand, Spain offers great opportunities for start-ups thanks to an advantageous tax regime that includes tax deductions for investment in R&D of up to 42%, or reductions of up to 60% for companies filing patents and advanced software.

2. NATIONAL INVEST AGENCY

INVEST IN SPAIN

Invest in Spain is a division of ICEX Trade and Investment, a publicly owned business-oriented entity of the Ministry of Industry, Trade and Tourism's Secretary of State for Commerce. The mission of the organization is to promote foreign direct investment (FDI) in Spain and to support business owners and entrepreneurs that want to set up their companies in Spain.

Address:

Paseo de la Castellana 278
28046 MADRID
T. (+34) 91 503 58 00

Email: informacion@icex.es

Website: <https://www.investinspain.org/en/index>

LinkedIn: <https://www.linkedin.com/company/invest-in-spain/?originalSubdomain=es>

Contact:

Mr. Jesús Rubiera Fernández, Deputy Director Invest in Spain – jesus.rubiera@icex.es

3. REGIONAL INVEST- AGENCIES

3.1 ANDALUCÍA



Invest in Andalucía

Invest in Andalucía is an initiative of the Andalusian government to attract investments that favor the development of Andalusia, diversify the productive fabric and promote the hiring of qualified labor. They support and assist foreign companies that would like to set up or expand their business projects in the region. They guarantee their commitment to the confidentiality of the projects received and offer professional, personalized and free support for investment initiatives.

Invest in Andalucía is developed by IDEA, The Innovation and Development Agency of Andalusia, which is the regional development agency of the Andalusian Government, as well as a specialized instrument for promoting innovation in Andalusian society.

Address:

C/ Leonardo da Vinci 17A

41092 SEVILLA

T. (+34) 955 405 821

Email: invest@extenda.es

Website: <https://www.investinandalucia.es/en/>

LinkedIn: <https://www.linkedin.com/in/invest-in-andaluc%C3%ADa-spain-283231119/>

Contact:

Mrs. Elena Gallego Cañabate, Foreign Investment Officer - egallego@agenciaidea.es

LinkedIn: <https://www.linkedin.com/in/elena-gallego-cañabate/>

3.2 ARAGÓN



Invest in Aragón

Invest in Aragón is the Foreign Investment Agency of the Government of Aragón in Spain. They support foreign companies and investors to set up and expand business in Aragón. Invest in Aragón is a channel used by Aragón Exterior, which is the Foreign Trade and Investment Promotion Agency of the Regional Government of Aragón. They help Aragón-based businesses to expand their activity in international markets and support foreign companies to establish and grow their business in Aragón.

Address:

Avda. de Ranillas, 3A Oficina 2ªA

50018 ZARAGOZA

T. (+34) 976 221 571

Email: invest@investinaragon.com

Website: <https://investinaragon.com/>

LinkedIn: <https://www.linkedin.com/company/invest-in-aragon/>

Contact:

Mrs. Carmen Font, Foreign Investment Manager - carmen.font@aragonexterior.es

LinkedIn: <https://es.linkedin.com/in/carmenfont>

3.3 ASTURIAS



Invest in Asturias

Invest in Asturias is the channel used by IDEPA, the Economic Development Agency of the Principality of Asturias, dependent on the Regional Ministry of Industry, Employment and Economic Promotion, to promote the potential of Asturias as an investment destination. The aim of Invest in Asturias is to create suitable business environment, delivering customized attention to each investment project.

Address:

Parque Tecnológico de Asturias
33428 LLANERA
T. (+34) 985 98 00 20

Email: investinasturias@idepa.es

Website: <https://www.investinasturias.es/es/>

LinkedIn: <https://www.linkedin.com/company/invest-in-asturias/>

Contact:

Mrs. Inés Seijo Martínez, Project Adviser Invest in Asturias - seijo@idepa.es

LinkedIn: <https://www.linkedin.com/in/in%C3%A9s-seijo-mart%C3%ADnez-b707555b/>

3.5 CANTABRIA



SODERCAN

The Society for the Regional Development of Cantabria, SODERCAN, is a public company of the Government of Cantabria, attached to the Regional Ministry of Industry, Tourism, Innovation, Transport and Trade. One of the objectives of the organization is to attract business investment to increase the industrial scope of the region and promote the growth, projection and creation of foreign companies in Cantabria.

Address:

Isabel Torres 1,
Parque Científico y Tecnológico de Cantabria
39011 SANTANDER
T. (+34) 942 29 00 03

Email: internacional@gruposodercan.es

Website: <https://www.sodercan.es/>

LinkedIn: <https://www.linkedin.com/company/sodercan/>

Contact:

Mrs. Raquel Manzanares Valdor, New markets and internationalization area

manzanares@gruposodercan.es

LinkedIn: <https://www.linkedin.com/in/raquel-manzanares-39757419/>

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3.6 CASTILLA LA MANCHA



IPEX

IPEX, The Institute for the Promotion of Castilla La Mancha, is a public law entity, attached to the Regional Ministry of Economy, Business and Employment, which acts as a reference body for foreign trade and attracting foreign investment in Castilla-La Mancha

Address:

C/. Dinamarca, 2
45005 TOLEDO
T. (+34) 925 259100

Email: invest@ipex.es

Website: <https://ipex.es/>

LinkedIn: <https://www.linkedin.com/company/instituto-promocion-clm/>

Contact:

Mr Carmelo Corral Añon, Foreign Investment & Business Development - ccorral@ipex.es

LinkedIn: <https://www.linkedin.com/in/carmelo-corral-9067287/>



3.7 CASTILLA Y LEÓN



Invest in Castilla y León

ICE, Institute for Business Competitiveness of Castilla y León, is the instrument that the regional government of Castilla y León has devoted to the entrepreneurial development and the services for the companies. It belongs to the Regional Ministry of Economy and Treasury, and it works in three main areas: innovation, financing and internalization.

The Foreign Investments Area, embodied in the International Department, is aimed to the detection of new investments projects all over the world, as in the management of these projects once they have set up, offering a permanent aftercare service.

Address:

C/ Jacinto Benavente, 2 - Arroyo de la Encomienda
47195 VALLADOLID
T. (+34) 983 32 41 68

Email: inversiones.ice@jcy.es

Website: <https://www.investincastillayleon.com/>

Contact:

Mr. Óscar Lázaro González, Head of Investment Acquisition Area - LazGonOs@jcy.es

LinkedIn: <https://www.linkedin.com/in/%C3%B3scar-l%C3%A1zaro-09350048/>

3.9 COMUNIDAD DE MADRID



Invest in Madrid

Invest in Madrid is the regional office for the promotion and attraction of foreign investment in the Region of Madrid. The institution’s mission is to provide service to investors interested in setting up or expanding their business in any of the 179 municipalities in the region, accompanying them throughout the life cycle of the project.

Address:

C/ Ramírez de Prado 5bis, Planta Baja
28045 MADRID
T. (+34) 913 105 990

Email: investinmadrid@investinmadrid.com

Website: <https://www.comunidad.madrid/inversion/relacion-inversores/invest-in-madrid-te-ayuda-impulsar-tu-proyecto>

LinkedIn: <https://www.linkedin.com/company/invest-in-madrid/about/>

Contact:

Mrs. María Jiménez Lopez, Foreign Capital Investment Manager at Invest in Madrid -
maria.jimenez.lopez@investinmadrid.com

LinkedIn: <https://www.linkedin.com/in/maria-jimenez-0631b25/?originalSubdomain=es>

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3.10 COMUNIDAD VALENCIANA



VID – VALENCIAN INVESTMENT DESK

Valencian Investment Desk (VID) is a department exclusively dedicated to attracting foreign investment and offering investor support. VID is also a channel used by IVACE, The Valencian Institute for Business Competitiveness, which is a public law body created by the Valencian Regional Government and is part of the Valencian Regional Ministry of Sustainable Economy, Productive Sector, Trade and Employment. The main aims of the Institute are the management of the industrial policy of the Generalitat and support for companies, in terms of innovation for competitiveness and modernization of medium and small companies and industrial areas, entrepreneurship, internationalization and attracting foreign investment.

Address:

Ciutat Administrativa 9 d’Octubre - Torre 2
C/ de la Democràcia
46018 VALENCIA
T. (+34) 96 120 95 80

Email: investcv.ivace@gva.es

Website: <https://invest-cv.es/en/>

LinkedIn: <https://www.linkedin.com/company/instituto-valenciano-de-competitividad-empresarial--ivace/>

Contact:

Mrs. Lucía de Pedro, Head of foreign investment attraction - depedro_luc@gva.es

LinkedIn: <https://www.linkedin.com/in/lucia-de-pedro-02a41831/>



3.11 EXTREMADURA



Extremadura Avante

Extremadura Avante is a group of public companies of the Regional Government of Extremadura, whose objective is to provide services to companies in different stages of their development, in order to make them more competitive, promoting the industrial and business development of Extremadura.

Address:

Avda. José Fernández López 4

06800 MÉRIDA

T. (+34) 924 319 159 / (+34) 616 499 922

Email: info@extremaduraavante.es

Website: <https://www.extremaduraavante.es/>

LinkedIn: <https://www.linkedin.com/in/extremadura-avante-774019a6/>

Contact:

Mr. Rafael Gómez Román, Technical Analysis and Projects Area –

rafael.gomez@extremaduraavante.es

LinkedIn: <https://www.linkedin.com/in/rafaelgomezroman/>



3.12 GALICIA



IGAPE

IGAPE, The Galician Institute for Economic Promotion, is a public body which forms part of the Regional Ministry of Economy, Employment and Industry, whose mission is to promote the creation of new enterprises, foster improvements in terms of productivity and competitiveness in businesses that are already based in the region, to attract foreign investment and to facilitate the international expansion of its producers.

One of the main aims of the IGAPE is to attract new investment projects to Galicia. In this case, the IGAPE provides companies with new investment projects specialised and individualised support for each project, maximising funds and subsidies for investment, training and hiring, through the corresponding institutions, risk capital, etc.

Address:

Complejo Administrativo de San Lázaro, s/n
15707 SANTIAGO DE COMPOSTELA
T. (+34) 981 541 147

Email: investingalicia@igape.es

Website: <http://www.igape.es/gl/>

LinkedIn: <https://www.linkedin.com/company/igape-instituto-galego-de-promoci-n-econ-mica-/>

Contact:

Mr. Augusto Alvarez-Borrás Massó, Director of the internationalization Area - Internacional@igape.es

LinkedIn: <https://www.linkedin.com/in/augusto-alvarez-borr%C3%A1s-mass%C3%B3-58583613/?originalSubdomain=es>

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3.14 ISLAS CANARIAS



Canary Islands Hub

Canary Islands Hub is the channel, that attracts strategic investment to the Canary Islands, used by PROEXCA, a public company attached to the Ministry of Economy, Knowledge and Employment of the Government of the Canary Islands, which objectives are to promote the internationalization of Canary Islands companies and to attract strategic investment to the islands.

Address:

C/ Emilio Castelar, 6,
35007 LAS PALMAS DE GRAN CANARIA
T. (+34) 928 22 95 73 / (+34) 928 47 24 00

Email: info@canaryislandshub.com / info@proexca.es

Website: <https://canaryislandshub.com>

LinkedIn: <https://www.linkedin.com/company/canary-islands-hub/>

Contact:

Mrs. Pilar Moreno Martinez, Inward Investment Head – pilar.moreno@proexca.es

LinkedIn: <https://www.linkedin.com/in/pilar-moreno-mart%C3%ADnez-b4114997/>



3.15 LA RIOJA



ADER

The Economic Development Agency of La Rioja is an organisation whose vocation is to support companies in La Rioja on their way to improving competitiveness, innovation and excellence.

The agency stimulates and promotes business development in La Rioja, providing active services, granting economic aid and supporting the financing of companies, supported by their Allies. It is set up with the aim of strengthening and promoting investment by companies in La Rioja, so that, they can develop new business activities, improving their competitiveness and job creation options, as well as working in parallel to encourage new investment from outside La Rioja.

Address:

Muro de la Mata 13-14
26001 LOGROÑO
T. (+34) 941 291 500

Email: ader@larioja.org

Website: <http://www.ader.es/inicio/>

LinkedIn: <https://www.linkedin.com/company/agencia-de-desarrollo-econ-mico-de-la-rioja/>

Contact:

Mrs. Mercedes Cerezo Martínez – mcerezom@larioja.org

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3.16 MURCIA



Invest in Murcia

The Department of Investment and Strategic Projects, also known as Invest in Murcia, provides free services and assistance to potential investors in the efficient development of their projects in the Region. Invest in Murcia belongs to INFO, which is the economic development agency of the Autonomous Community of the Region of Murcia.

Address:

Avda. de la Fama, 3
 30003 MURCIA
 T. (+34) 968 362 800

Email: investinmurcia@info.carm.es

Website: <https://www.investinmurcia.com/>

LinkedIn: <https://www.linkedin.com/company/investinmurcia/about/>

Contact:

Mr. Fernando Ballesta Sánchez, Head of Investment and Industrial Land -

fernando.ballesta@info.carm.es

LinkedIn: <https://www.linkedin.com/in/fernandoballesta/>



3.17 NAVARRA



Invest in Navarra

Invest in Navarra forms part of SODENA (Society for the Development of Navarra), from where they offer business services for foreign investors and investors from the rest of Spain. SODENA is the main instrument of the Government of Navarra for the development of the business and the growth of its economy in a stable and balanced way.

Address:

Avda. Carlos III, 36, 1ºdcha,
31003 PAMPLONA
T. (+34) 848 421 942 / (+34) 619 45 61 75

Email: info@investinnavarra.com

Website: <https://investinnavarra.com/es/>

LinkedIn: <https://www.linkedin.com/company/invest-in-navarra/about/>

Contact:

Mrs. Amaya Manrique, Inward Investment Manager - amanrique@sodena.com

LinkedIn: <https://www.linkedin.com/in/amayamanrique/>

3.18 PAÍS VASCO (BASQUE COUNTRY)



Basque Trade & Investment

Basque Trade & Investment is a public company run by the Basque Government, which came about as a result of the merger of the international services of [SPRI](#), a public entity of the Basque Government Department of Economic Development, Sustainability and Environment, which promotes Basque industry, and the Internationalisation Area of the [Basque Government's Department for Development and Infrastructures](#). They help companies to find the best way to expand their business in other countries or to look for physical spaces, pavilions or offices, in which to set up.

Address:

Alameda Urquijo, 36 - 4^a (Plaza Bizkaia Building)
48011 BILBAO
T. (+34) 94 403 70 04 / (+34) 688 674 064

Email: info@spri.eus

Website: <https://www.spri.eus/es/invest-in-the-basque-country/>

LinkedIn: <https://www.linkedin.com/company/grupospri/>

Contact:

Mr. Jorge Fernández, Project Manager - jfernandez@spri.eus

LinkedIn: <https://www.linkedin.com/in/jorge-fernandez-1b84364/>



4. LOCAL PUBLIC INVEST AGENCIES

4.1 BARCELONA CITY



Barcelona Activa

Barcelona Activa is the local development agency of Barcelona City Council. Its mission is to accompany the transformation of Barcelona in terms of entrepreneurship, business growth, innovation, human capital and quality of employment. Barcelona Activa is also in charge of attracting a foreign investment to the city and assist companies that want to set up business in Barcelona.

Address:

C/ Llacuna, 161
08018 BARCELONA
T. (+34) 93 401 96 55

Website: <https://www.barcelonactiva.cat/>

LinkedIn: <https://www.linkedin.com/company/barcelona-activa/>

Contact:

Mr. Félix Ortega Sáenz, General Director at Barcelona Activa - felix.ortega@barcelonactiva.cat

LinkedIn: <https://www.linkedin.com/in/felixortega/>



4.2 MADRID CITY



Madrid Investment Attraction

Madrid Investment Attraction provides a free service to all foreign companies that want to set up in the city or those that are already established and wish to consolidate their presence in Madrid. They provide information, advice, assistance and workspace.

Address:

Plaza de Jacinto Benavente, 2 Planta 4

28012 MADRID

T. (+34) 91 109 48 36

Website: <https://madridinvestmentattraction.com>

LinkedIn: <https://www.linkedin.com/company/madrid-investment-attraction/>

Contact:

Mr. Daniel Vinuesa Zamorano, Deputy Director at Madrid Investment Attraction -

vinuesazd@madrid.es

LinkedIn: <https://www.linkedin.com/in/danielvinuesazamorano/>

5. SUMMARY CONTACTS

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Spain	Invest in Spain	Paseo de la Castellana 278 28046 MADRID	(+34) 91 503 58 00	https://www.investin.org	https://www.linkedin.com/company/invest-in-/?originalSubdomain=es	Jesús Rubiera Fernández	Deputy Director Invest	jesus.rubiera@icex.es
REGIONAL								
Andalucía	Invest in Andalucía	C/Leonardo da Vinci 17A 41092 SEVILLA	(+34) 955 405 821	https://www.investinandalucia.es	https://www.linkedin.com/in/invest-in-andaluc%C3%ADa--283231119/	Elena Gallego Cañabate	Foreign Investment Officer	egallego@agenciaidea.es
Aragón	Invest in Aragón	Avda. de Ranillas, 3A Oficina 2ªA 50018 ZARAGOZA	(+34) 976 221 571	http://www.investinaragon.com	https://www.linkedin.com/company/invest-in-aragon/	Carmen Font	Foreign Investment Manager	carmen.font@aragonexterior.es
Asturias	Invest in Asturias	Parque Tecnológico de Asturias 33428 LLANERA	(+34) 985 98 00 20	https://www.investinasturias.es/en/	https://www.linkedin.com/company/invest-in-asturias/	Inés Seijo Martínez	Project Adviser Invest in Asturias	seijo@idepa.es
Cantabria	SODERCAN	Isabel Torres 1, Parque Científico y Tecnológico de Cantabria 39011 SANTANDER	(+34) 942 29 00 03	https://www.sodercan.es	https://www.linkedin.com/company/sodercan/	Raquel Manzanar es Valdor	New markets and internationalization	manzanares@gruposodercan.es
Castilla la Mancha	IPEX - Instituto de Promoción Exterior de Castilla-La-Mancha	C/. Dinamarca, 2 45005 TOLEDO	(+34) 925 259100	https://www.investinclm.com	https://www.linkedin.com/company/instituto-promocion-clm/	Carmelo Corral Añon	Foreign Investment & Business Development	ccorral@ipex.es
Castilla y León	Invest in Castilla y León	C/ Jacinto Benavente, 2 - Arroyo de la Encomienda 47195 VALLADOLID	(+34) 983 32 41 68	https://www.investincastilayleon.com		Óscar Lázaro González	Head of Investment Acquisition Area	LazGonOs@jacyl.es
Cataluña	Catalonia Trade & Investment	Passeig de Gràcia 129, 08006, BARCELONA	(+34) 93 567 68 82	http://catalonia.com	https://www.linkedin.com/company/invest-in-catalonia/?originalSubdomain=es	Mar Farrés	Head of External Relations	mfarres@catalonia.com
Comunidad de Madrid	Invest in Madrid	Plaza de Jacinto Benavente, 2 Planta 4 28045 MADRID	(+34) 913 105 990	https://www.comunidad.madrid/inversion/relacion-inversores/invest-in-madrid-te-ayuda-impulsar-tu-proyecto	https://www.linkedin.com/company/invest-in-madrid/about/	Maria Jimenez Lopez	Foreign Capital Investment Manager	maria.jimenez.lopez@investinmadrid.com

Comunidad Valenciana	VID	Ciutat Administrativa 9 d'Octubre - Torre 2 C/ de la Democràcia 46018 VALENCIA	(+34) 96 120 95 80	https://invest-cv.es/en/	https://www.linkedin.com/company/instituto-valenciano-de-competitividad-empresarial---ivace/	Lucía de Pedro	Head of foreign investment attraction	depedro_luc@gva.es
Extremadura	Extremadura Avante	Avda. José Fernández López 4 06800 MÉRIDA	(+34) 924 319 159 (+34) 616 499 922	https://www.extremaduraavante.es/	https://www.linkedin.com/in/extremadura-avante-774019a6/	Rafael Gómez Román	Technical Analysis and Projects Area	rafael.gomez@extremaduravante.es
Galicia	IGAPE	Complejo Administrativo de San Lázaro, s/n 15707 SANTIAGO DE COMPOSTELA	(+34) 981 541 147	http://www.igape.es/en/investingalicia	https://www.linkedin.com/company/igape-instituto-galego-de-promoci-n-econ-mica-/	Augusto Alvarez-Borrás Massó	Director of the internalization Area	Internacional@igape.es
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Islas Canarias	Canary Islands Hub	C/ Emilio Castelar, 64 - 5º 35007 LAS PALMAS DE GRAN CANARIA	(+34) 928 22 95 72	http://www.cbe.es	https://www.linkedin.com/company/canary-islands-hub/	Pilar Moreno Martínez	Inward Investment Head	pilar.moreno@proexca.es
La Rioja	ADER	Muro de la Mata 13-14 26001 LOGROÑO	(+34) 941 291 500	http://www.ader.es/invierte-en-la-rioja/	https://www.linkedin.com/company/agencia-de-desarrollo-econ-mico-de-la-rioja/	Mercedes Cerezo Martínez	Manager	mcerezom@larioja.org
Murcia	Invest in Murcia	Avda. de la Fama, 3 30003 MURCIA	(+34) 968 362 800	https://www.investinmurcia.com/en/	https://www.linkedin.com/company/investinmurcia/about/	Fernando Ballesta Sánchez	Head of Investment and Industrial Land	fernando.ball esta@info.car m.es
Navarra	Invest in Navarra	Avda. Carlos III, 36, 1ºdcha, 31003, PAMPLONA	(+34) 848 421 942 (+34) 619 45 61 75	https://investinnavarra.com/en/	https://www.linkedin.com/company/invest-in-navarra/about/	Amaya Manrique	Inward Investment Manager	amanrique@sodena.com
País Vasco (Basque country)	SPRI	Alameda Urquijo, 36 - 4ª (Plaza Bizkaia Building) 48011 BILBAO	(+34) 94 403 70 04 (+34) 688 674 064	https://www.spri.eus/es/invest-in-the-basque-country/	https://www.linkedin.com/company/grupospri/	Jorge Fernández	Project Manager	jfernandez@spri.eus

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Madrid City	Madrid Investment Attraction	Plaza de Jacinto Benavente, 2 Planta 4 28012 MADRID	(+34) 91 109 48 36	https://madridinvestmentattraction.com	https://www.linkedin.com/company/madrid-investment-attraction/	Daniel Vinuesa Zamorano	Deputy Director	vinuesazd@madrid.es

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