

**Workshop Agenda--FIT**  
**Day 2—Thursday, February 9, 2023**

**8.30am: Registration**

**9.15am—9.45am:**

Welcoming remarks by Mr. Johan Malin

**10am to 1pm**

Based on Day 1 presentation, discussion and conclusions:

Following introduction and clarification of expectations, group is subdivided in subgroups (around 4-5 tables depending on number of participants).

- Circulate, introduce, and present 3 real business deeply sanitized and redacted Expressions of Interest (EOI). Topic: What makes a good expression of interest?
- Participants are asked to become members of the “EOI Evaluation Committee” and agree which EOI made the short list and why.
- Group is reunited and representatives (one from each table) are asked to report back to the whole plenary which EOI won and which lost and why.
- General discussion would follow.

**1pm to 1.45pm: Walking lunch**

### **2pm to 5pm:**

- Circulate, introduce, and present 3 real business deeply sanitized and redacted Tenders. Topic: What makes a good Tender?
- Participants are asked to become members of the “Tender Evaluation Committee” and agree which Tender won and which did not and why.
- Group is reunited and representatives (one from each table) are asked to report back to the whole plenary which Tender won and which lost and why.
- General discussion would follow.

### **Summary and Conclusions:**

Group discussion on the morning's and afternoon's conclusions.

Group to come up with the 3-4 specific recommendations retained by the participants to be used in their future preparations of EOs and Tenders?