BENELUX CYBERSECURTIY ROADSHOW

26-29. September 2023

Meet the Hungarian Delegation

EMBASSY OF HUNGARY
THE HAGUE

EMBASSY OF HUNGARY
IN BRUSSELS

NEXT
NEMZETI EXPORTSTRATÉGIA

4iG

L4iG Plc., a Hungarian majority-owned company based in Budapest is an ascending telecommunications and IT group in Hungary and the Western Balkans, as well as one of the leading companies in the knowledge-based, digital economy. The Budapest Stock Exchange listed market company's fresh and innovative approach, and enduring as Hungary's leading IT systems integrator positions the Group as a leading residential and business service provider in the region's digital transformation. The company's cross-border expertise, knowledge, as well as its capital strength provide a solid foundation for its emergence as a relevant market player. Thanks to its dynamic expansion strategy, 4iG has become a key player in the telecommunications market in Hungary and the Western Balkans. 4iG has been in the field of innovative technologies for almost three decades in Hungary and has a strong track record in all segments of digital solutions. Its commitment to innovation and customer engagement is driving business efficiency through smart solutions. The company is involved in the telecommunications, IT and system integration, and space & defense sectors. One of 4iG's key objectives is to build significant market positions in IT, telecommunications, and space & defence in Hungary, Central and Eastern Europe, and Western Balkans. Data is the connecting link between the forementioned sectors, therefore the company is focusing on compartments that create strong synergies between IT, telecommunications, and space industry. 4iG's investments aim to increase business efficiency for the partners in retail, SME, corporate, and governmental sectors.

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Alverad Technology Focus Ltd.

We make the world a safer place. Our company provides **360° IT- OT and information security management** services that make our partners' cybersecurity background more reliable and stable in the long term. We help you make key security decisions and raise awareness of information security within your company.

We operate as an **accredited cybersecurity testing laboratory**, audited and monitored by the Hungarian National Accreditation Authority. Its analysis shows that our operations comply with the international standard ISO/IEC 17025:2017, which specifies the general requirements for the competence of testing and calibration laboratories and is regularly reviewed.

Our main services:
- Vulnerability assessment,
- Source code analysis,
- Penetration testing,
- Security by design,
- Security screening,
- IS 4.0 – Industrial security testing,
- Information security counseling

Our primary principles
- 100% independent partner by your side: We provide certified professional solutions for our partners!
- Independence: As a vendor-independent, accredited laboratory, we have up-to-date knowledge in most areas of cybersecurity.
- 360° Security management: 360° security management aims to identify problems and vulnerabilities, detect threats, plan security, and implement support. We assist our partners' security through information security audits, vulnerability assessments, tailored IT security consulting, and active involvement in implementation.
- Integrated partnership: We are present in the company's life as both external expert and internal team member who identifies and assesses information and security challenges as well as helps to solve them.

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ALVERAD
TECHNOLOGY FOCUS

Andrews IT Engineering Ltd.

Our company was established in 1999, 100% Hungarian-owned enterprise. We are involved in the planning installation, maintenance and consultancy of IT systems. Security and reliability were the two most important goals in the development of the services and systems of the company from the beginning. From planning of construction to operation, we provide complete competence to our customers. It is not our goal to deal with all areas of information technology, we believe more in specialization. We place great emphasis on the continuous development of the expertise of our operators, developers and consultants, so our staff are regularly involved in professional training courses. Our experts have gained extensive experience in complex projects over many years, and in many cases their special competencies.

Our business philosophy: Our customers can expect correct, predictable behaviour. We do not make promises we can not keep, but what we do promise, we always precisely deliver.

Our objectives
• Providing high professional standards for our partners
• With our products and services up to 7 × 24-hour availability
• As a reliable, stable professional background, become an integral part of everyday life of our partners

We are professionals in the following areas
• VMware, hosting operation
• NetApp
• Blade centers
• Network protocols, servers
• Linux servers (CentOS/RedHat, Ubuntu, Debian)
• Network security, border protection
• Loganalysis
• Security Operation Center (SOC)
• Consultation, audit activity, vulnerability assessment

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ANDREWS
IT ENGINEERING

BDO Digital Hungary

Technology is reinventing the rules of business, redefining industry business models, and changing human behaviors and customer expectations.

The risks in making the right choice with the right advisor have never been higher. Whether maximizing existing assets or pursuing wide-ranging, transformative initiatives, **BDO Digital Hungary** captures the full power of technology, to adapt to disruption, increase operational efficiencies, improve risk management effectiveness, and uncover new sources of revenue. We make the aspirational achievable by combining strategy with end-to-end execution, delivering measurable business outcomes at every juncture.

Our collaborative, cross-disciplinary team is comprised of digital strategists, systems integrators, data scientists, software developers, cyber security professionals, and industry-specific advisors who work together to solve clients' immediate digital needs and unearth new opportunities to drive competitive advantage. Our approach is agile and scalable, our recommendations focused on function over flash. Our goal is to help our clients become faster, smarter, and more resilient to change.

BDO Digital Hungary Services:
· Cybersecurity
· Security & Compliance
· Data Analytics & AI
· Industry 4.0 automation
· Outsourcing IT
· Smart Hotel solution

Creating value. Building relationships. Achieving success.

BDO Digital was Recognized as the Winner of the 2023 Microsoft Security Partner of the Year.

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Black Cell Magyarország Kft.

Black Cell is an innovative cybersecurity company that offers a wide range of tailored solutions to meet the diverse needs of our clients in the following solution areas: Managed Security Services, Compliance, Offensive Security, and Fusion Center. Black Cell solution areas specialize horizontally in Cloud Security based on Microsoft cloud technologies and Industrial Control System & Operational Technology (ICS/OT) protection. At Black Cell, we are passionate about protecting our clients' sensitive information and critical systems from cyber threats.

With a focus on innovation and continuous improvement, we stay ahead of the rapidly evolving threat landscape to deliver the latest cutting-edge cybersecurity solutions to our clients. Our managed security services help organizations of all sizes to enhance their cybersecurity posture and comply with the latest regulations. We believe in building strong partnerships with our clients, earning their trust, and providing them with peace of mind, knowing that they are in safe hands with Black Cell.

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Cursor Insight Ltd.

Cursor Insight Group is an established, state-of-the-art company in the niche field of AI backed Human Movement Analysis. Having invested a combined 100+ person-years into developing AI prediction models, we are leaders in our field. Hand gestures, eye and body movements often reveal more information than spoken words.

Human movement is incredibly complex and its research is still in its early stages. To help solve movement analysis challenges, we developed a programming meta language that describes human motion, and a toolchain that can classify movement samples. We can extract and process movement data gathered with a wide range of devices including signature tablets, computer mice and touchpads, CCTV recordings and mobile devices (phones, tablets) just to name a few. Our award-winning machine learning technology is capable of identifying and classifying users by learning their unique movement patterns while they interact with a computer or a phone or appear on video. Based in the UK and Hungary, we build biometric applications across banking, gaming, cybersecurity and healthcare, serving millions of users.

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DEFENSE INNOVATION RESEARCH INSTITUTE

Defense Innovation Research Institute (DIRI) is building a network of test centers, a research institute-based accelerator program that will use to connect military endusers with the best and most effective innovators. In addition, it provides opportunities for development in consortia through defense-related projects for companies carrying out scientific research and technological development, in order tro develop the most effective dual-use technological solutions for the needs of the armed forces. The Emerging Disruptive Technologies (EDT) are vital to mantaining our competitive edge in national defense and security. Innovators experimenting with ideas or achieving initial success should be encouraged to offer solutions in these areas. With DIRI, the HUN MoD is taking advantage of the in-depth expertise available in Hungary and the region to aquire future defense capabilities through the development of dual-use products and services to develop the defense innovation ecosystem.

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EuroAtlantic Consulting

Incorporated in 1996, EuroAtlantic is a multi-strategy consulting company covering Hungarian and international business development, EU funds, government relations, information consulting and research and analysis. EuroAtlantic operates offices in Budapest, Brussels and Bucharest, while maintaining representation in Washington, DC. The company maintained an office in Israel for years, successfully strengthening Hungarian-Israeli business relations.

EuroAtlantic offers bespoke business development solutions and advises its clients on finding the right solutions and targets. It provides up-to-date, specific information and guides its clients through the current regulations.
It effectively helps its customers to obtain European Union funds and state subsidies, and contributes to the implementation of large projects with its project management services. EuroAtlantic effectively combines market knowledge with government experience and state relations.

We have strategic institutional and business relationships in Brussels, on the basis of which we provide useful and up-to-date information on the decision-making processes of the European Union, with particular regard to decisions in Brussels related to funds, regulations and policies.

Our company provides information on the availability of centrally managed funds in Brussels, and we assist our clients in the entire application process from project preparation to the compilation of consortia to the submission of applications.

Our experts have extensive experience in comprehensive project coordination and project management related to European Union funds.

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euroatlantic
business consultancy

HUMAN – AI Symbiosis Academy

Scademy - Academies has conducted training programs for thousands of participants in over 30 countries, serving renowned companies such as Nokia, Airbus, GE, BMW, and more. In the past year, we had over 2000 Ericsson colleagues worldwide attending our courses, and we received excellent feedback from them.

Our training topics cover a wide range, including AI transformation programs and various areas of secure coding, such as Java, Crypto Library, and even Quantum courses.

We offer comprehensive solutions for AI, starting from secure programming and extending to organization-wide training for entire teams across multiple departments, including marketing, sales, accounting, legal, and development.

Our value proposition includes instructor-led training sessions, even for large-scale companies with over 10,000 participants, efficient training within a short timeframe, virtual machines for hands-on practice, multi-time zone training sessions, customized up-to-date learning materials, performance feedback, and Train the Trainer programs.

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scademy
Human - AI Symbiosis Academy

Established in 2017, KERUBIEL has rapidly emerged as a leading figure in the cybersecurity field, earning several recognitions such as being named one of the Top 10 Most Influential Companies of 2020. In addition, its CEO, Mr. László Dellei, was featured as the Face of the Magazine - László György Dellei, in "Iconic Leaders: Most Dynamic Personalities to Follow, 2023" by CIO Magazine. Based in Budapest, Hungary, KERUBIEL provides innovative and tailored solutions that consistently exceed client expectations

Our Offerings:

- **Cybersecurity from scratch**: Comprehensive, end-to-end security services protecting data, infrastructure, and reputation.
- **IT audit**: Thorough assessments to identify vulnerabilities and enhance security within your technology infrastructure, policies, and operations.
- **Regulatory compliance services** (e.g., NIS2, GDPR)**: Expert guidance in navigating the complex landscape of regulatory requirements, ensuring compliance with necessary standards.
- **AI-based cybersecurity capability building**: Leverage AI technology to optimize threat detection and automate response strategies.

Distinguished by our commitment to innovation, customer satisfaction, and operational excellence, KERUBIEL has successfully served a diverse clientele, including [SIEMENS, COLONNADE, Order of Malta, NILFISK, RAIFFEISEN, Hungarian Energy and Public Utility Authority]. With a skilled team of professionals and state-of-the-art technology, we are well-equipped to address the unique challenges of each project, ensuring optimal outcomes for our clients.

Engaging in cutting-edge R&D projects on AI and VR technologies, KERUBIEL collaborates with renowned institutions such as the University of Pisa and the University of Malta.

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Molaris Kft.

Molaris is a software development and IT outsourcing company established in 2006. Our in-house team is made up of 80 digital experts, and our IT capacity is beyond 250. We have experience in software development for banks and large companies in the public sector by creating high-security governmental IT systems and have talented colleagues in web& mobile application development as well as in Big Data. Molaris admits to necessary ISO standards (eg:27001) and is a certified NATO supplier. Among our partners, we have banks (OTP, ERSTE), telecommunication brands (T-Systems), clients from the public sector (National Infocomunications Service Company, National Tax and Customs Administration) and international brands like Nikon or GDF Suez.

Main Stack: JAVA, Angular, Spring, PHP, .NET, React, MySQL, SQL, Elastic, Oracle, Kubernetes, AWS, Azure, WSO2.

Certifications: ISO9001, ISO14001, ISO27001, NATO certified supplier, ORACLE cert.ass., ELASTIC certified engineers, Kubernetes cert. developers

The following services provided by us can be the basis of cooperation:

- Outsourcing (Staff augmentation, Team as a service)
- Software development case studies: https://molaris.dev/case-studies/
- Specialization: Bank sector, Insurance sector, Public sector
- Cyber Security services
- Big Data technologies (Elasticsearch)
- Cloud optimization
- Cyber Security services
    - Network security services
    - Application security services
    - API security
    - Security audit
    - Operational security
    - Disaster recovery
    - SOC as a service
    - Training
    - Outsourcing, dedicated team and team augmentation

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molaris

Neumann Nonprofit Ltd.

The founder of the Neumann Technology Platform, the Neumann Nonprofit Ltd., as a supporting institution of the Ministry of Economic Development (Hungary), supports the development of Hungarian industrial strategy, and ensures the creation of the operating conditions for platforms and coalitions for the development of the ecosystem of certain priority technologies, with special regard to 5G, Artificial Intelligence, blockchain and Industry 4.0 technologies. 5G, Artificial Intelligence, Blockchain, Drone, and Industry 4.0 technologies.

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Neumann
Technology
Platform

TECHTRA Technology Transfer Institute Public Benefit Non-Profit Plc.

The organisation's main objective is to provide expert support for industrial research and development in Hungary, including related activities, and it also offers digital and dual-use technology developments. TECHTRA Technology Transfer Institute facilitates cooperation between industry, research institutions and government to develop innovative dual-use technologies. It focuses on cutting-edge areas such as artificial intelligence, autonomous systems, virtual reality, advanced materials and their manufacturing technologies.

TECHTRA's tasks include mapping, R&D&I strategic decision support, in-house R&D&I activities, project exploitation and monitoring of external R&D&I projects. It also offers data analysis services to provide expert support.

The TECHTRA Technology Transfer Institute plays a key role in promoting technological development and innovation in Hungary's dual-use focused and related industries, creating a thriving ecosystem for development.

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Techtra

White Hat IT Security LLC

White Hat IT Security is an **EU-based MSSP**, Security Solution Partner of Microsoft, the only MISA member and Microsoft recommended MSSP of the region, and the development partner of Zimperium. Our senior experts all have 10+ years' experience, hold top-tier offensive and defensive certifications and have **EU – NATO "Secret!" level security clearances**.

We are a cloud focused MSSP using Microsoft technologies. We combine mobile-focused, adaptive 360-degree managed security with our decade of diverse cyber experience to hunt for, detect, investigate and remediate all threats 24×7. The **White Hat MSS** offers **24/7 MDR** in a **remote SOC** with a number of additional services that help elevate our Partner's security: awareness trainings, phishing campaigns, penetration testing and ISMS development, to name a few. Our services range from consulting and vulnerability research (including penetration testing and red teaming exercises) to incident response (be it ransomware or APT), with a comprehensive training portfolio – the key element of which is our own WHCD White Hat Certified Defender training for SOC members and enterprise defence personnel, also available in academic cooperation.

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white hat
IT SECURITY