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1.OPEN INNOVATION CHALLENGES







Open innovation challenges: What?

The Open Innovation Challenges are events that facilitate meetings between corporates and companies with an open innovation challenge and start-ups and other technological providers that can offer a solution. The OICs are held within different sectorial landmark events which take place in Barcelona.

HOW IT WORKS

- $\cdot \, \text{Corporations} \,$
- · Firms



- · Startups
- · Tech providers

- The Challenge Owners (corporates/companies) publish their open innovation challenges in an ad-hoc matchmaking platform.
- Dissemination is done through ACCIÓ Catalan ecosystem, EEN International network and ACCIÓ's offices network worldwide.
- Scouting of potential technology providers. All start-ups and tech providers' profiles applying for a challenge are carefully assessed to ensure the suitability and are validated following each challenge owner criteria.
- Personalised B2B agenda for each corporation/company with the chosen technology providers.
- Afterwards, if both parties agree to collaborate, there are financing opportunities, revision of contract services (EEN) and support during the entire project execution.





Open Innovation Challenges: Objectives

Catalan Innovation Network

To promote internationally innovation and technological events taking place in Catalonia.

To promote Catalonia and its companies as a benchmark in open innovation and technological capabilities.

Challenge owners and Tech providers

- To contribute to find solutions to the needs of the corporations/firms with open innovation challenges.
- To promote the internationalization of Catalan
 Technology suppliers through collaboration with foreign entities and companies.
- To facilitate the scaling of start-ups and spin-offs through the collaboration with Catalan and International corporations/firms.
- To raise innovation and technology collaborations between the Catalan and foreign ecosystems.







Open Innovation Challenges: Calendar





Alimentaria

18 - 21 MARZO 2024 BARCELONA - RECINTO GRAN VIA







- Integrated Systems Europe (ISE): audiovisual technologies
- Mobile World Congress (MWC): Mobile technologies
- Advanced Factories (AF): 4.0 Industry and Advanced
 Manufacture
- Alimentaria (AL): Food
- Health Revolution (HR): Digital Health
- Smart Cities Expo (SCE): City management and sustainability







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2. MWC - OPEN INNOVATION CHALLENGE 2024





MWC/4YFN 2024

- El MWC is the largest and most influential connectivity event in the world.
- The MWC is the meeting point for the main agents of innovation and technology in the sector and for the world's solution providers.
- During the MWC will take place the 4YFN, the startup event of the world's largest exhibition for the mobile industry.
- The Fair will held from 26th to 29th February 2024 at Fira Barcelona, Gran Via, and includes 4 days of conferences, events and inspiring experiences.







Communication	Food	Health/Wellbeing	Energy				
SonyEditorial PlanetaHP	NestléDammTorres	 Astrazeneca Angelini Consumer eHealth Research Institute Philips Reig Jofre Fluidra 	 Enel Electricité de France -EDF A2A total 				
Industry	Smart City	Mobility	Connectivity				
CelsaGirbauSun TekstilGomà CampsLinamar	 IKEA Agbar Dassault Systems LG Vestel Simon Roca 	 Abertis Alstom APPLUS BMW Garage Hyundai Cradle Renaut Group RAC 	SamsungOPPOAccenturyIBMLiteon				





HOW IT WORKS? MWC OPEN INNOVATION CHALLENGE 2024: What do we offen?

- Give visibility and promote the challenges of the participating corporations. Challenges that can be solved with technology solutions in the connectivity sector.
- Connect with technology/solutions providers from Catalonia and also from international ecosystems.
- Agenda of meetings with potential technology/solutions providers.
 - Ad-hoc matchmaking platform for the organization of the agenda of meetings and contact between companies. The open innovation challenge will be held on 27th and 28th February.
 - 1 day of in-person meetings in the Open Innovation Challenge space at the 4YFN venue (passes for participating corporates and companies)
 - 1 week of virtual meetings (4-8 March) will take place through the matchmaking platform.





Open Innovation Challenge's facility

- ☐ The OIC will be held at 4YFN.
- ☐ Table assigned: each corporation will have a reserved table that can use for 1 day.
- ☐ Visibility: each table will have a sign with the name of the corporation and its logo.
- Free entrance at MWC.









Space reserved for the Open Innovation Challenge of the ISF fair 2022 edition





How it Works: How do we promote the challenges?

- Dissemination in the Catalan innovation ecosystem:
 - Start-ups (Barcelona & Catalonia Start-up Hub).
 - Public technology development centres and their spinoffs.
 - Technological SMEs.
- Promotion within the international ecosystem throughout the 40 ACCIÓ offices abroad and the EEN network (with more than 50 International nodes). Prioritized ecosystems:
 - Germany
 - Australia
 - Belgium
 - Brazil
 - Canada
 - South Korea

- Denmark
- France
- Hong Kong
- India
- Israel
- Italy
- Japan

- Netherlands
- Singapore
- Turkey
- UK
- USA
- China







How it works: Challenge Owners commitment

- The challenge owner must have a specific defined challenge (maximum 2 challenges per Corporation) with a counterpart (monetary contract or prize- or in kind implement a pilot, access to costumers, or others).
- The corporate must commit to register and makethe challenge public in the ad-hoc matchmaking platform.
- Also, the company must be open to collaborate both with Catalan and international start-ups and tech providers.
- The challenge owner will check all expressions of interest received with the support of ACCIÓ
 Barcelona and foreign offices.
- The corporation will hold meetings with the start-ups and tech providers previously validated.
- They have the commitment to spend 1 days in the Open Innovation Challenge space at the 4YFN/MWC congress to hold in-person scheduled meetings. And also, to hold virtual meetings with the rest of chosen providers.
- o Likewise, the corporate will maintain regular contact with the assigned ACCIÓ support person.
- Finally, keep ACCIÓ informed of progress and potential partnerships.





How it Works: Technology providers commitment

- The provider will publish its technological solution in the specific networking event_platform.
- The provider must correctly fill in all the fields of the form and correctly detail the scope of the technology.
- They commit to carry out all communications with the company through the platform, until the event day.
- They will participate in the meetings organized with the corporations/companies that have selected them, either
 in person at the congress or online (through the platform).
- Keep ACCIÓ informed of progress and potential partnerships.
- Eventually, participate in some group session-workshop among the participants to generate synergies.







OCTOBER / NOVEMBER



NOVEMBER

Definition and



DECEMBER / JANUARY



FEBRUARY

15

- Selection of the corporations with open innovation challenges
- publication of the challenges (20th November)
- Open to technology providers to register (1st December)
- Scouting

- Register of the challenges owners on the ad-hoc platform
- Promotion of challenges and scouting among technology providers at Catalonia and other international ecosystems
- Promotion of the challenges and preliminary identification of start-ups and providers
- Scouting: first selection of technologies and organization of meetings with corporations/companies for evaluation of candidates
- Final selection of tech/solutions providers and preparation of the agenda of meetings.
- MWC Fair (26th-29th February)





Gràcies

Contacta'ns!

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Segueix-nos a les xarxes socials!



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